IETF Administration LLC
Thank you to the IETF 119 Hosts

Co-Host

Google

Co-Host Consortium Members

.brindane.australia

.brisbane.ausralia

Tourism & Events Queensland

Local Host

APNIC
Diversity and Inclusion

Running Code

Sustainability

Akamai

ERICSSON

ORACLE Cloud Infrastructure

IETF Administration LLC

Thank you to the IETF 119 Gold sponsors

Making the Internet work better
Thank you to the IETF 119 Silver and Bronze sponsors

<table>
<thead>
<tr>
<th>Silver</th>
<th>Silver</th>
<th>Bronze</th>
<th>Bronze</th>
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<tbody>
<tr>
<td>Diversity and Inclusion</td>
<td>Running Code</td>
<td>Diversity and Inclusion</td>
<td>Running Code</td>
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<tr>
<td>Cisco</td>
<td>Meta</td>
<td>Comcast</td>
<td>NBCUniversal</td>
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<td>CNNIC</td>
<td>ICANN</td>
<td>Google</td>
<td>Verisign</td>
</tr>
<tr>
<td>ICANN</td>
<td>Open Internet</td>
<td>Denic</td>
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</tbody>
</table>
IETF Administration LLC
Thank you to the IETF 119 Equipment, Services, and Connectivity Sponsors
IETF 119 T-shirt (and more)

https://store.ietf.org

Online ordering

(in your size, as many as you like)

Worldwide delivery
IETF Administration LLC
Thanks to the many generous volunteers

**Codesprint**
- Ryan Cross
- Jim Fenton
- Nicolas Giard
- Russ Housley
- Tero Kivinen
- Jean Mahoney
- Sangho Na
- Kesara Rathnayake
- Jennifer Richards
- Rich Salz
- Paul Selkirk
- Robert Sparks
- Éric Vyncke

**NOC**
- Hirochika Asai (Preferred Networks/WIDE)
- Rob Austein (Arrcus)
- Joe Clarke (Cisco)
- Bill Fenner (Arista)
- Bill Jensen (University of Wisconsin–Madison)
- Hans Kuhn (NSRC)
- Warren Kumari (Google)
- Karen O'Donoghue
- Clemens Schrimpe
- Stephen Walsh (AARNet)
# IETF Administration LLC

**Thanks to the entire hard working team**

<table>
<thead>
<tr>
<th>Secretariat</th>
<th>Meetecho</th>
<th>NOC</th>
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<tbody>
<tr>
<td>Alexa Morris</td>
<td>Alessandro Amirante</td>
<td>Daniel Branik</td>
</tr>
<tr>
<td>Cindy Morgan</td>
<td>Alessandro Toppi</td>
<td>Aiden Branik</td>
</tr>
<tr>
<td>Gabby Croghan</td>
<td>Lorenzo Miniero</td>
<td>Sean Croghan</td>
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<tr>
<td>Jenny Bui</td>
<td>Paolo Saviano</td>
<td>Thomas Eichinger</td>
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<tr>
<td>Laura Nugent</td>
<td>Simon Pietro Romano</td>
<td>Con Reilly</td>
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<tr>
<td>Lindsey Richardson</td>
<td>Tobia Castaldi</td>
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<tr>
<td>Liz Flynn</td>
<td></td>
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<tr>
<td>Michelle Cotton</td>
<td></td>
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<td>Paige Mustafa</td>
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<td>Ryan Cross</td>
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<td>Stephanie McCammon</td>
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<td>Tess Hyden</td>
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</tbody>
</table>
IETF Administration LLC

Staff

Jay Daley
IETF Executive Director

Greg Wood
Director of Comms. and Operations

Debbie Sasser
Director of Finance

Robert Sparks
Tools Team PM

Jennifer Richards
Senior Developer

Nick Giard
Senior Software Developer

Sangho Na
Senior Software Development Engineer

Kesara Rathnayake
Senior Software Development Engineer

Making the Internet work better
Making the Internet work better
Improvements to the onsite experience

Simplifying our services:

- Main registration desk now opens on Saturday morning
- Single shared workspace combines the lounge and terminal room

Reducing waste:

- Single Meeting/Hackathon badge, sustainably and locally produced
- T-shirts now pre-ordered for size and quantity matching
- Reduction in onsite food to minimize waste
IETF 120 Vancouver
20-26 July 2024

Hosted by

Sponsorship opportunities still available!
<table>
<thead>
<tr>
<th>MEETING LOCATION</th>
<th>VENUE</th>
<th>DATES</th>
<th>HOSTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>IETF 120 – Vancouver</td>
<td>Hyatt Regency Vancouver</td>
<td>July 20-26, 2024</td>
<td>Huawei</td>
</tr>
<tr>
<td>IETF 121 – Dublin</td>
<td>Convention Centre Dublin</td>
<td>November 2-8, 2024</td>
<td>Cisco</td>
</tr>
<tr>
<td>IETF 122 – Bangkok</td>
<td>Marriott Marquis Queen’s Park</td>
<td>March 15-21, 2025</td>
<td>*</td>
</tr>
<tr>
<td>IETF 123 – Madrid</td>
<td>Melia Castilla</td>
<td>July 19-25, 2025</td>
<td>*</td>
</tr>
<tr>
<td>IETF 124 – North America</td>
<td>TBA</td>
<td>November 1-7, 2025</td>
<td>*</td>
</tr>
<tr>
<td>IETF 125 – Asia</td>
<td>TBA</td>
<td>March 14-20, 2026</td>
<td>*</td>
</tr>
<tr>
<td>IETF 126 – Vienna</td>
<td>Hilton Vienna Park</td>
<td>July 18-24, 2026</td>
<td>*</td>
</tr>
<tr>
<td>IETF 127 – San Francisco</td>
<td>Hilton Union Square</td>
<td>November 14-20, 2026</td>
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</table>

* Please contact sponsorship@ietf.org if interested in sponsoring a meeting
Draft report on the 2023 community survey

Third annual IETF community survey. Three goals:

1. Size and demographic breakdown of the IETF community.
2. Data to inform the IETF community, particularly those in leadership roles, on what are some of the key issues affecting the IETF and why sometimes asserted issues are not actually issues.
3. A step in a time series of data that can be used to assess the natural changes affecting the IETF and the effectiveness of major programs, organisational changes and community/leadership actions.

Ran from Dec 2023 to Jan 2024. Distributed to 49,000 email addresses. Over 2000 responses.

Draft report now available - comments until 8 April.

https://www.ietf.org/media/documents/IETF_Community_Survey_2023_-_DRAFT.pdf
1. The IETF is good at delivering its mission and principles but could do much better
   - The IETF produces high quality, relevant RFCs in an open, transparent and consensus process.

2. The IETF is considered a very important organisation that outperforms its peers in all respects
   - On all aspects: openness, fairness, barriers, quality, cost, administration, behaviour and speed, the IETF is rated better than other SDOs.

3. Participation is driven by personal interest and a specific technology, not business or employer goals

4. The IETF still has a problem with gender diversity but there are signs of improvement
   - 7.84% of respondents identify as women and in multiple questions, women report a worse experience of the IETF than men.
5. Participation is dominated by people from just two regions and there are multiple factors behind that.
   - North America and Europe account for approximately 40% each of all IETF participants, with Asia a distant third at 11%.

6. There is a problem with behaviour but it is hard to pin down
   - Regular IETF participants rate the behaviour of IETF participants as worse than that in other SDOs.

7. New participants need to learn a lot to be effective and without that, people can feel excluded.

8. Email is still universally preferred, but new participants are more comfortable with multiple mechanisms of participation.
Thank you for your service on the LLC Board!

Maja Andjelkovic

Lars Eggert
IETF Administration LLC
Who serves on the Board?

Roman Danyliw
Mirjam Kühne
Jason Livingood, Chair
Sean Turner, Treasurer
Shauna Turner
**IETF Administration LLC**  
**Upcoming Board Meetings**

<table>
<thead>
<tr>
<th>Date &amp; Time (UTC)</th>
<th>Date &amp; Time (UTC)</th>
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</thead>
<tbody>
<tr>
<td>27 March 2024 - 17:00 UTC</td>
<td>14-15 May 2024 - Board Retreat</td>
</tr>
<tr>
<td>17 April 2024 - 17:00 UTC</td>
<td>12 June 2024 - 17:00 UTC</td>
</tr>
<tr>
<td>08 May 2024 - 17:00 UTC</td>
<td>10 July 2024 - 17:00 UTC</td>
</tr>
</tbody>
</table>

The Board strives for transparency with the IETF Community. Board meetings are open to observers except for items such as legal, contracts, personnel, and other matters that benefit from confidentiality. Each meeting is divided into four sections: Open; Board and Staff Only; Board and ED Only; Board Only. Our goal is to publish agendas one week or more before each meeting. Minutes of past meeting are also posted on a timely basis.

Schedule of future meetings, past minutes & how to join:  
[https://www.ietf.org/about/groups/llc-board/](https://www.ietf.org/about/groups/llc-board/)
## IETF Administration LLC
### 2023 Fiscal Year Operating Budget

#### December balances, original budget

<table>
<thead>
<tr>
<th></th>
<th>YTD Actual</th>
<th>YTD Budget</th>
<th>YTD Variance</th>
<th>Annual Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue</strong></td>
<td>$14,560,766</td>
<td>$13,950,041</td>
<td>$610,725</td>
<td>$13,950,041</td>
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<tr>
<td><strong>Expenses</strong></td>
<td>$11,158,072</td>
<td>$11,287,465</td>
<td>($129,393)</td>
<td>$11,287,465</td>
</tr>
<tr>
<td><strong>Capital Investment</strong></td>
<td>$741,961</td>
<td>$752,400</td>
<td>($10,439)</td>
<td>$752,400</td>
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<tr>
<td><strong>Net Income after capital</strong></td>
<td>$2,660,733</td>
<td>$1,910,176</td>
<td>$750,557</td>
<td>$1,910,176</td>
</tr>
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</table>

#### Investments

<table>
<thead>
<tr>
<th></th>
<th>31 Dec 2023</th>
<th>31 Dec 2022</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Investments</td>
<td>$22,653,809</td>
<td>$18,815,052</td>
<td>$3,838,757</td>
</tr>
</tbody>
</table>

**Notes:**
- ICANN not co-hosting IETF-119 will have financial ramifications in our Q1 financials.
- Investment growth is recovery of losses in 2022.
IETF Administration LLC
Current Board Work

1. Updated financial support agreement with ISOC [complete]
2. Fundraising - closing critical deals in 1Q2024 [on track]
3. Fundraising - working on a targeted pitch to specific industry segments, with the first being the domain name industry [see part 3 of this presentation]
4. Fundraising - planning to apply for an ICANN grant related to the RPC function & RFC Editor (opens Mar ‘24, $10M fund - $50K-$500K awards)
5. Long-Term Financial Picture [see part 3 of this presentation]
IETF Administration LLC
Contact & Background Information

Email:
- Public feedback to the board only: LLC-Board@ietf.org
- Discussion list: admin-discuss@ietf.org
- Executive Director: exec-director@ietf.org
- Sponsorship: sponsorship@ietf.org

IETF LLC web pages of interest:
- General: https://www.ietf.org/about/administration/
- Board Meetings and Minutes: https://www.ietf.org/about/administration/llc-board/
- Financial Statements: https://www.ietf.org/about/administration/financial-statements/
- Policies: https://www.ietf.org/about/administration/policies-procedures/
- Submit a whistleblower concern: https://ietf.ethicspoint.com
IETF Finances
Part 3: Presentation to IETF at IETF 119 Brisbane

Board Chair - Jason Livingood
Principle of Transparency

As laid out in BCP 101 and in the IETF LLC’s guiding principles - we aim for maximum transparency.

As a result, we believe it is important to clearly explain the financial path that the IETF has been on, explain fully some financial issues on which we are focused, and outline some thoughts on potential next steps.

“Whatever doesn't have a specific justification for being kept confidential is expected to be made public.”

RFC 8711 / BCP 101
History of IETF Funding and Role of ISOC

- From **1983**: US government funding
- **1992**: ISOC formed in order to address IETF funding liabilities & provide corporate structure
- **2002**: ICANN awards .ORG to ISOC/PIR. This established a reliable funding stream to support the IETF.
- **2019**: IASA2 leads to formation of IETF Administration LLC & new ISOC funding agreements

References:
https://www.internetsociety.org/history/oral-history-of-the-internet-societys-founding/

“The Internet Society was formed by a number of people with long-term involvement in the Internet Engineering Task Force (IETF). As a result, one of its principal rationales was to provide an institutional home for and financial support for the Internet Standards process.”

**Vint Cerf**
“IETF and the Internet Society”, July 1995
Key Sources of Funding
2024 IETF LLC Budget

01 ISOC: $7,020,000
Direct funding from the Internet Society as part of a long-term financial agreement

02 Reg Fees: $1,992,375
Fees paid by IETF meeting attendees

03 Sponsors: $1,635,000
Income from direct sponsorship agreements (not including free equipment/services).

04 Donations: $1,000,000
Budgeted direction donations, primarily for the IETF Endowment.
Thank you ISOC!! $76.6M committed over 11 years!
This is the kind of long-term support that helps ensure a sustainable future.
COVID-19 Pandemic Impact on IETF Meetings
March 2020 (IETF-107 - Online Only) to March 2022 (IETF-113 - Hybrid)
Lingering Effects Into 2023
One third (33.3%) of funding is “public support”

One third of the funding is received from donations, where no single donor gives more than 2%. So, for each dollar ISOC gets from PIR (.org), either directly or from the ISOC Foundation, it needs 50¢ in donations. This is averaged over 5 years.

Includes IETF donations and sponsorships

The IETF LLC is considered a part of ISOC for tax purposes (a disregarded entity) and so donations to the IETF and a percentage of sponsorship funds, count towards the test.

At least 10% for “fact and circumstances”

If the one third test is missed then it can still be considered a donative charity if it can prove to the US Internal Revenue Service that it is operating as such and it gets at least 10% from donations.

ISOC is at ~17% for 2023
Internet Society: Public Support Test Overview

Public Support Test (provision of the US IRS tax code) is to show that organizations are primarily supported by the public (by other publicly supported organizations, governmental units, and/or the general public)

- Internet Society follows PST rules applicable for 501(c)(3), 509(a)(1) public charities
- Meeting the PST allows ISOC, IETF, PIR, and the ISOC Foundation to all be 501(c)(3) public charities rather than 501(c)(3) private foundations
- If ISOC becomes a private foundation, it will still be a 501(c)(3) but will be subject to different rules—it will not be allowed to engage in any legislative lobbying domestically or internationally, and it will have to pay a 1.39% tax on its investment portfolio, among other requirements
- IETF, PIR, and the ISOC Foundation would also all become private foundations subject to these same rules—IETF, PIR, and the ISOC Foundation currently qualify as public charities and not private foundations only because ISOC is a public charity
Internet Society: Public Support Test Overview

Public charities must receive **33.33 % or more** of their total support from donors who give less than 2% of total support, government grants, and grants from certain other public charities **OR** receive **10% or more** of their total support from these same sources **and** satisfy a set of **facts and circumstances**

- ISOC has been relying on the 10% facts and circumstances test continuously and successfully **since 2007**
- Increased funding from PIR has put additional pressure on ISOC to raise public support from other sources because funding from PIR is subject to the 2% cap (as is funding from the ISOC Foundation)
- For tax purposes, the IETF LLC is considered part of ISOC (a disregarded entity), so donations to the IETF and sponsorship funds that are treated as donations for tax purposes count towards the test (subject to the same 2% limit as certain donations directly to ISOC)
- Public Support percentage is calculated using **rolling 5-year data**
## Internet Society Public Support Percentage: 2017-2023

- as documented on ISOC’s IRS Form 990 (Return of Organization Exempt from Income Tax)

### 5-year rolling Totals

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<tbody>
<tr>
<td>Total Contributions</td>
<td>203,372,221</td>
<td>207,642,593</td>
<td>225,437,142</td>
<td>230,501,053</td>
<td>235,304,701</td>
<td>221,804,659</td>
</tr>
<tr>
<td>Total Support</td>
<td>209,382,933</td>
<td>214,386,190</td>
<td>232,745,730</td>
<td>237,207,835</td>
<td>241,585,299</td>
<td>228,484,803</td>
</tr>
<tr>
<td>2% of Total Support</td>
<td>4,187,659</td>
<td>4,287,724</td>
<td>4,654,915</td>
<td>4,744,157</td>
<td>4,831,706</td>
<td>4,569,696</td>
</tr>
<tr>
<td>Total Excess Contributions</td>
<td>(162,527,397)</td>
<td>(174,472,478)</td>
<td>(192,655,897)</td>
<td>(198,120,153)</td>
<td>(203,691,725)</td>
<td>(189,574,646)</td>
</tr>
<tr>
<td>Total Public Support (net of excess)</td>
<td>40,844,824</td>
<td>33,170,115</td>
<td>32,781,245</td>
<td>32,380,900</td>
<td>31,612,976</td>
<td>32,230,012</td>
</tr>
</tbody>
</table>

### Public Support Percentage

<table>
<thead>
<tr>
<th></th>
<th>19.12%</th>
<th>15.47%</th>
<th>14.08%</th>
<th>13.65%</th>
<th>13.09%</th>
<th>14.11%</th>
</tr>
</thead>
</table>

- As noted on the prior slide, ISOC has been successfully relying on the 10% facts and circumstances test since 2007
- Extraordinary PIR contribution in 2018 has reduced the proportion of public support from other sources, increasing ISOC’s need to engage in additional fundraising to offset the increased funding from PIR to continue meeting the 10% requirement
- 2019-2023 rolling totals include preliminary results for 2023
Ownership vs. Tax Status

The IETF LLC is a single member LLC and ISOC is that single member. ISOC therefore effectively ‘owns’ the IETF LLC.

Within this ownership model, different tax statuses are possible.

The IETF LLC is a “Disregarded Entity”, which means it is considered part of ISOC for tax purposes.

The alternative is a “Corporation” where the IETF LLC is separately registered for tax.

“Disregarded Entity” means

The IETF LLC does not have a separate charitable [501(c)(3)] registration, it uses that of ISOC.

All donations to the IETF LLC are for TAX PURPOSES considered donations to ISOC. The same applies to a percentage of sponsorships. These all affect ISOC’s public support test.
Exploratory Q: Tax Independence for the IETF?  
This is separate from legal independence

Current IETF situation is challenging
Our aim is to build an Endowment of $100m+ and live off the income, but this has problems:
- ISOC is constrained in how much it can spend on the IETF - this has meant a change in the Endowment match funding from 2:1 to 1:1 - so getting to the target is much more difficult
- Any large donation must be given over multiple years in order not to adversely affect the ISOC public support test
- Donor confusion on how donations to the IETF given ISOC’s revenue stream from PIR (i.e., why does IETF need money from anyone other than ISOC)

Tax independence is difficult
What does tax independence mean?
- IETF LLC changes its tax status
- IETF LLC applies for own 501(c)(3)
- But... need to understand any impact on the ISOC public support test & many other complications. It may be a change with no benefit or net negative.
Another Approach
Develop Major New Funding Streams

To make meaningful progress in our current corporate & tax structure, we would need to develop major new funding streams.

Developing a sector-specific approach that is tailored & targeted

Next slide is an example and first initiative
Fundraising Targeting Specific Industry Segments
Example: Domain Name Industry

- ICANN, gTLDs, registries, registrars are the target segments
- The board of each of organization has a fiduciary duty to ensure the continued stability, use, and growth of the DNS
- In addition, each successful organization has a responsibility to invest back into the organization that created, maintains, and is extending the standards on which their business solely depends (shift from ‘moocher’ to ‘boosters’)
- The IETF created the DNS standards, is maintaining and updating those standards, and is creating new DNS resource record types & other new uses of the DNS. This maintains AND grows the internet’s use of and dependence on the DNS, while maintaining its security and stability.
- Without the IETF, the domain name industry would not exist and/or their future would be at significant risk
- The domain name industry generates billions of dollars annually
- The IETF’s financial need is quite modest in comparison to all of this
- IETF is asking for these targets to make multi-year commitments - organization size can drive whether $50,000/yr or $5M/yr., etc. is an appropriate level
Next Steps

Pursue a sector-specific fundraising approach to the domain name industry

Explore & document all of the financial issues related to a potential change in tax status for the IETF

Report back to the IETF community by IETF 120 in July
Thank You

Making the Internet work better