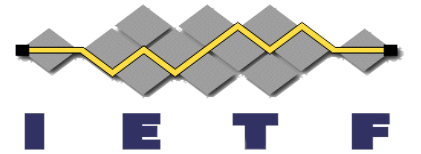
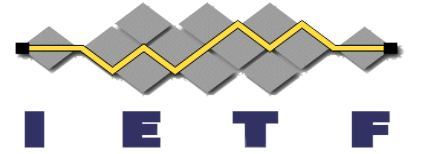


Analysis of IETF 74-100 under meeting criteria

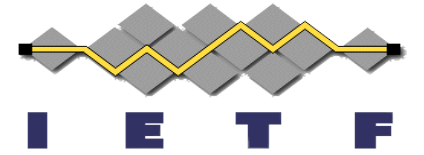
Laura Nugent



Analysis done for Meeting Committee



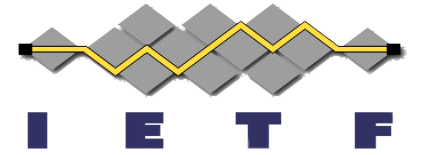
- Purpose: compare Criteria in development to historical and projected fact, to see what the issues are
 - Committee prepared draft, and marked considerations “Mandatory” or “Desirable”



Comparing Venue Choices: Criteria

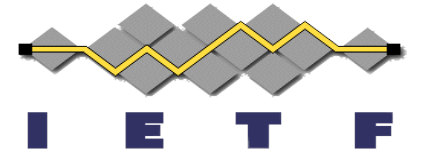
Venue City Criteria:
Travel cost, time, burden [M]
Barriers to entry considered - i.e. visas [M]
Economic, safety and health risks considered [M]
Prior successful IETF experience with venue [D]
Does a multi-year contract make sense? [D]
Is venue favorable for obtaining host and sponsors? [D]
Basic Venue Criteria:
Meeting space adequate [M]
Venue and hotels can be put under contract [M]
Cost of guestrooms -- norms of business travel [M]
Cost of meeting space -- norms of business travel [M]
Cost of food and beverage-- norms of business travel [M]
Under one roof [D]

Technical Services and Operations Criteria:
Sufficient venue technology and services [M]
Hi performance, robust, unfiltered, unmodified Net [M]
Overflow hotels h-p/r/u/u Net in public/guest areas [D]
Lodging Criteria:
The IETF hotel is within close proximity to the venue [M]
Guestrooms sufficient in num for 1/3+ of attendees [M]
Budget hotels convenient in time, cost, effort [M]
Overflow hotels convenient in time/prices [M]
Food and Beverage Criteria:
Variety of inexpensive meal options convenient [M]
Grocery shopping to meet a variety of needs [D]
Travel Cost / Time / Overall Delegate Cost



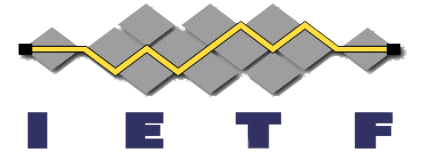
Impact of Applying Criteria

- With the addition of new Mandatory criteria, the following venues would no longer be acceptable:
 - a. Hiroshima ANA: minimum guest room
 - b. Maastricht MECC: minimum guest room
 - c. Beijing Shangri-La: minimum guest room + overflow
 - d. Orlando Caribe Royale: overflow
 - e. Buenos Aires Hilton: minimum guest room



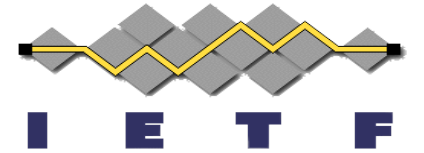
Impact of Applying Criteria

- If all the Mandatory and Desired criteria were Mandatory, the following venues would not qualify:
 - a. Stockholm SECC: grocery store; one roof
 - b. Quebec City QCCC: one roof
 - c. Paris Le Palais des Congres: one roof; hostable
 - d. Yokohama Pacifico Convention Center: one roof; grocery store



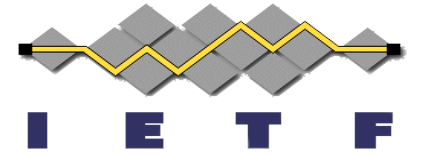
Guest room cost

- We try to hold guest room cost down
- IETF 74 – 100 Guest Room Costs
 - Range \$143 - \$249/night
 - 18 below \$200/night
 - 9 below \$200/night Included breakfasts
 - Last 6 meetings range: \$144 - \$234
 - Next 6 Meetings range: \$143 - \$209



Guest room cost

- We try to hold guest room cost down (target \$200/night)
- Over \$200:
 - IETF 74 (San Francisco): \$235
 - IETF 78 (Maastricht): \$249
 - IETF 80 (Prague): \$205 (includes breakfast)
 - IETF 81 (Quebec City): \$236 (includes breakfast)
 - IETF 82 (Taipei): \$207 (includes breakfast)
 - IETF 83 (Paris): \$217
 - IETF 89 (London Metropole): \$234 (includes breakfast)
 - IETF 95 (Buenos Aires): \$209
 - IETF 100 (Singapore): \$214



Meeting Space Costs

- We try to keep venue costs down.
 - This affects meeting fees, ISOC subsidy, host sponsorships
 - (Guest room costs are never increased to reduce other meeting costs)
- Issue Observed – Space Costs:
 - IETF 75 (Stockholm): \$303,875
 - IETF 82 (Taipei): \$277,254
 - IETF 94 (Yokohama): \$270,376